



DREDGING MEETING BRIEFING

Wayne Hiatt
Regional Small Business
Programs Director
Southwestern
Division (SWD)



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U.S. ARMY CORPS OF ENGINEERS GALVESTON DISTRICT (SWG) OFFICE OF SMALL BUSINESS PROGRAMS

Dredging Meeting Briefing

Wayne Hiatt
Regional Small Business
Programs Director - SWD
23 June 2026



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Small Business Professional District Points of Contact

**Regional Small Business Programs Director – Southwestern Division
Galveston District (W912HY)**

Wayne Hiatt wayne.f.hiatt@usace.army.mil, 202-209-5557

**New Orleans District (W912P8) – Acting Chief, Small Business Programs Office
Nesrin Comez-Vance (Nes Comez-Vance),** Nesrin.comez-vance@usace.army.mil,
504-862-2620, <https://www.mvn.usace.army.mil/Business-With-Us/>

**Mobile District (W91278) – Chief, Small Business Programs Office
Sonya Rodgers,** sonya.d.rodgers@usace.army.mil, 251-441-5406
<https://www.sam.usace.army.mil/Business-With-Us/Small-Business/>

**Engineering Research and Development Centers (ERDC)
Chief, Small Business Programs Office
Kimberly Dulaney,** kimberly.l.dulaney@usace.army.mil, 601-634-3470
<https://www.erd.c.usace.army.mil/Business-With-Us/Small-Business/>



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Galveston District Overview (SWG)

Commander: Colonel David Dake

Deputy Commander: Lieutenant Colonel Darryl Kothmann

Deputy Engineer for Programs and Project Management (DPM): Byron Williams

Chief, Operations Division: Belynda Kinman

Mission: Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, Energize our economy, and reduce disaster risk.

Primarily a Civil Works district driven by Navigation and Flood and Coastal Storm Risk Management requirements specializing in dredge material placement area work.

Galveston District (SWG): <http://www.swg.usace.army.mil/>



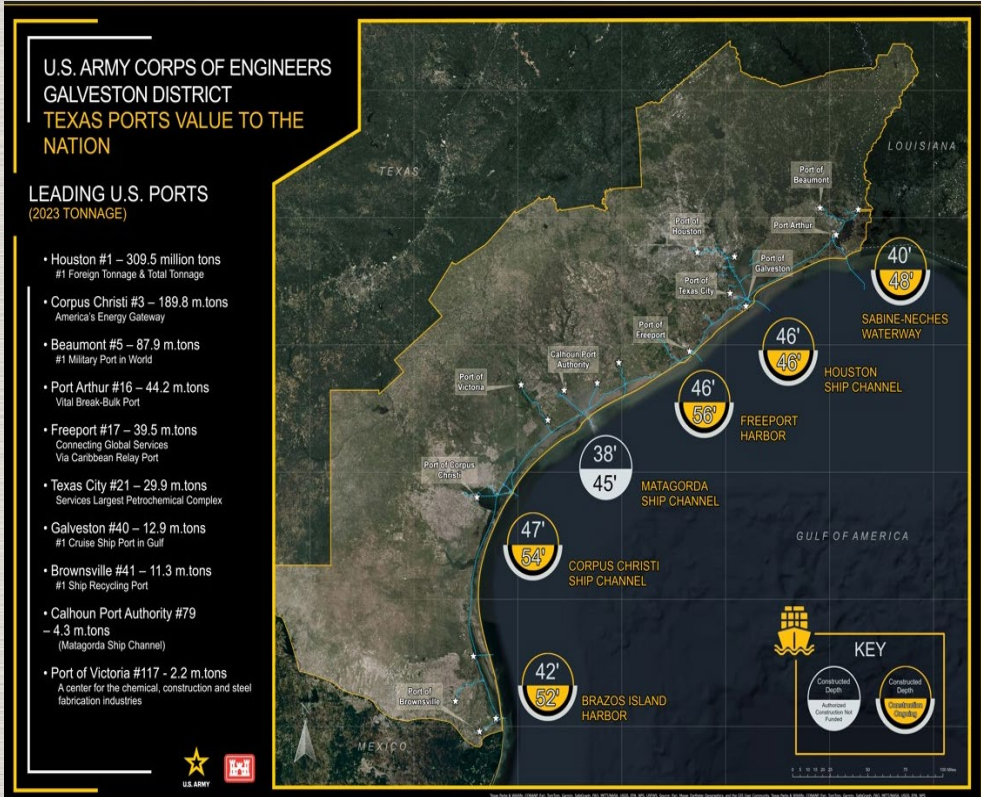
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Galveston District (SWG) Value To The Nation Since 1880



Galveston District's boundaries cover 460 miles of coastline across 48 Texas Counties and maintains over 1,000 miles of navigation channels and waterways.

240 miles deep draft channels:

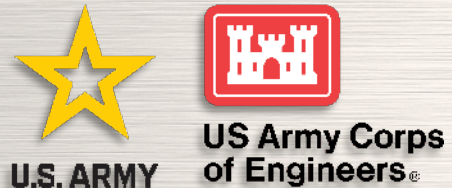
- 15 deep draft ports
- 3 ports in the top 10 nationwide ranked by total tonnage (Port Houston ranked #1)

760 miles shallow draft channels:

- 13 shallow draft ports

Gulf Intracoastal Waterway links the entire system

Coastal Storm Risk Management Mission





Galveston District (W912HY - SWG)



1. Register Business in System for Award Management (SAM) <https://sam.gov> and Procurement Integrated Enterprise (PIEE) <https://piee.be.mil>
2. Visit our Small Business Programs Office Website for Forecast and other helpful information and Navigation Projects and Contracts at:
<https://www.swg.usace.army.mil/Business-With-Us/Small-Business-Office/>
<https://www.swg.usace.army.mil/Missions/Navigation/Navigation-Projects-Contracts/>
3. Conduct Market Research and search for Federal Contract Opportunities posted at: <https://sam.gov> (W912HY) and <https://piee.eb.mil/>
And respond to Sources Sought, Solicitations and Proposals
4. Reach out to your local APEX Accelerator <https://www.napex.us/locations/> and SBA Business Opportunities Specialist <https://www.sba.gov/about-sba/sba-locations/sba-district-offices>

5. Reach out to Regional Small Business Programs Director Wayne Hiatt wayne.f.hiatt@usace.army.mil, 202-209-5557



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SWG Navigation & Operational and Maintenance Projects and Contracts

<https://www.swg.usace.army.mil/Missions/Navigation/Navigation-Projects-Contracts/>

Home / Missions / Navigation / Navigation Projects & Contracts

Operations Dashboard



The USACE Operations Dashboard is a web application that provides location-aware data visualization and analytics for a real-time operational view of navigation contracts, draft restrictions, and hydrographic survey information. From a dynamic dashboard, managers and stake holders can access the latest information on contract schedules, status and milestones to make informed decisions at a glance.

[Click here](#) for guidance on how best to use the dashboard. *For optimum functionality use Chrome or Firefox.*



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Apex Accelerator

University of Houston APEX Accelerator
1455 West Loop South, Suite 890
Houston, TX 77027

Phone Number: [\(713\) 752-8477](tel:(713)752-8477)

Email: uhapex@central.uh.edu

Website: <https://www.uhapex.uh.edu>

Dennis McIntosh, Senior Advisor, and Ram Bala Ramaswamy –
Procurement Advisors

The University of Houston APEX Accelerator offers education and guidance to individuals interested in selling their goods and services to federal, state, and local government providing no-cost government contracting assistance.

The UH APEX Accelerator is funded in part through a cooperative agreement from the Department of War (DoW) through a program that is administered by the Office of Small Business Programs (OSBP).



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Small Business Administration Houston Office Directory

8701 S. Gessner, Ste. 1200, Houston, TX 77074



Telephone: 713-773-6500 [Houston Office Website](#) [Houston Office Email](#)

Title	Name	Phone	Cell	Email
Business Opportunity Specialist	Ida Benson	713-773-6543	202-815-7098	Ida.Benson@sba.gov
Business Opportunity Specialist	Jesus Gomez	713-773-6542	202-941-8001	Jesus.Gomez@sba.gov
Outreach & Marketing Specialist	Elizabeth Charles	713- 773-6505	832-727-4881	elizabeth.charles@sba.gov

SBA Dynamic Small Business Search <https://web.sba.gov/> replaced with <https://search.certifications.sba.gov/>

Mentor-Protégé Program: <https://www.sba.gov/federal-contracting/contracting-assistance-programs/sba-mentor-protege-program>

Joint Ventures: <https://www.sba.gov/federal-contracting/contracting-assistance-programs/joint-ventures>

[Link to Edit your business profile page link](#)



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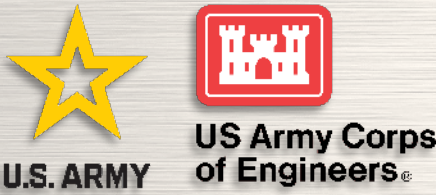
SWG SMALL BUSINESS PROGRAM Goal Achievements FY26 (As of 4 May 26)

SB Outcome will be the focus and not SB Goals.

FY26 will be used for baselining and focus on driving the best strategy decision for SB to ensure success

Green	Within 25% of Goal
Amber	Within 50% of Goal
Red	Below 50% of Goal
Deep Red	Below 25% of Goal

Department of the Army
Office of Small Business Programs
Risk Chart



USACE – GALVESTON DISTRICT	Dollars	% Dollars	% Dollars	Variance
Small Business Eligible	\$237.9M		SB Goals	
Small Business	\$26.4M	11.09%	10.65%	+0.44%
Small Disadvantaged Business	\$10.2M	4.28%	7.03%	-2.75%
Service-Disabled Veteran-Owned Small Business	\$1.9M	0.80%	1.88%	-1.08%
Women Owned Small Business	\$6.1M	2.59%	0.89%	+1.70%
HubZone Small Business	\$1.9M	0.80%	2.12%	-1.31



Galveston District Top 10 NAICS Last 36 Months (As of 4 May 26)

District Top NAICS Codes Last 36 Months (As of 20 May 26)	Total Actions	% Total Actions	Total Dollars	% Total Dollars
237990 (OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION)	410	50.68%	\$2,094,550,565	96.33%
541330 (ENGINEERING SERVICES)	129	15.95%	\$46,738,817	2.15%
238990 (ALL OTHER SPECIALTY TRADE CONTRACTORS)	21	2.60%	\$7,498,237	0.34%
541380 (TESTING LABORATORIES AND SERVICES)	31	3.83%	\$6,884,163	0.32%
561730 (LANDSCAPING SERVICES)	30	3.71%	\$4,225,948	0.19%
541618 (OTHER MANAGEMENT CONSULTING SERVICES)	19	2.35%	\$3,715,391	0.17%
541370 (SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL) SERVICES)	27	3.34%	\$2,337,306	0.11%
561720 (JANITORIAL SERVICES)	14	1.73%	\$2,267,499	0.10%
561612 (SECURITY GUARDS AND PATROL SERVICES)	9	1.11%	\$2,178,257	0.10%
562910 (REMEDATION SERVICES)	1	0.12%	\$1,888,350	0.09%
	691	85.41%	\$2,172,284,532	99.91%



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Large Businesses Last 3 Years (SWG)

(As of 20 May 26)

Large Business Name (237990) 90% of Requirements	
ARCHER WESTERN CONSTRUCTION, LLC	KIEWIT US CONTRACTORS CO
BARNARD CONSTRUCTION COMPANY, INC	MANSON CONSTRUCTION CO.
CALLAN MARINE LIMITED	MCCARTHY BUILDING COMPANIES, INC.
CALLAN MARINE LTD	MIKE HOOKS, L.L.C.
CURTIN MARITIME CORP	ORION CONSTRUCTION, LLC
DUTRA GROUP, THE	ORION MARINE CONSTRUCTION, INC.
FLATIRON CONSTRUCTORS, INC.	PATRIOT CONSTRUCTION AND INDUSTRIAL, LLC
FLATIRON DRAGADOS CONSTRUCTORS, INC.	POSILICO CIVIL INC COASTAL ENVIRONMENTAL GROUP INC A JOINT VENTURE
FORGEN, LLC	RUSSELL MARINE LLC
GREAT LAKES DREDGE & DOCK COMPANY, LLC	SLSCO, LTD.
GULF COAST BUILDERS LLP	THE DUTRA GROUP
GULF COAST CONSTRUCTORS, LLC	WEBBER, LLC.
INLAND DREDGING COMPANY, L.L.C.	WEEKS MARINE INC



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Small Businesses Last 3 Years (SWG)

(As of 20 May 26)

Small Business Name (237990) 10% of Requirements

AHTNA-GREAT LAKES E&I JV	MALONEY-ODIN A JOINT VENTURE
APOLLO ENVIRONMENTAL STRATEGIES INC	MATTHEWS BROTHERS DREDGING, LLC
BCSS, LLC	MAVERICK CONSTRUCTORS, LLC
CENTRAL ENVIRONMENTAL INC	MOHAWK VALLEY MATERIALS INC
DREDGIT CORPORATION	MUDDY WATER DREDGING, LP
E & L CONSTRUCTION GROUP LLC	NEXT GENERATION LOGISTICS, LLC
GENESIS 360 LLC	RANDY KINDER EXCAVATING INC
GIDEON CONTRACTING, LLC	TAYLOR MARINE CONSTRUCTION OF TEXAS, LLC
LAKEY, INC.	TYBE-GARNEY FEDERAL JV LLC



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FOR MORE INFORMATION

Galveston District Industry Day documents February 27th, 2026:

<https://www.swg.usace.army.mil/Business-With-Us/Events/Industry-Day>

Project next Industry Day 2nd Quarter, 2027

Connect with us!

- DVIDS, www.dvidshub.net/units/USACE-GD
- Online, www.swg.usace.army.mil
- X, www.x.com/USACEgalveston
- Facebook, www.facebook.com/GalvestonDistrict
- YouTube, <https://www.youtube.com/user/GalvestonDistrict>



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